



Product Code	Product Description	MSRP	AV Discount	AV Price
AC-0002	75' Speaker Wire Plenum Rated	\$40.60	15%	\$ 34.51
AC-0003	50' Speaker Wire Plenum Rated	\$32.20	15%	\$ 27.37
AC-0014	22/2 Plenum Shielded Stranded Cable	\$26.70	15%	\$ 22.70
AC-0019	50' Coax Plenum Rated w/F Connectors	\$89.00	15%	\$ 75.65
AC-0022	22/2 Non-Plenum Shielded Stranded Cable	\$7.00	15%	\$ 5.95
AC-0026	Speaker Wire, 18/2, Black Plenum Rated	\$0.89	15%	\$ 0.76
AC-0101	1' Cat6, Plenum Rated - Black	\$9.80	15%	\$ 8.33
AC-0102	3' Cat6, Plenum Rated - Black	\$12.60	15%	\$ 10.71
AC-0103	7' Cat6, Plenum Rated - Black	\$19.60	15%	\$ 16.66
AC-0104	10' Cat6, Plenum Rated - Black	\$16.80	15%	\$ 14.28
AC-0105	20' Cat6, Plenum Rated - Black	\$89.00	15%	\$ 75.65
AC-0106	50' Cat6, Plenum Rated - Black	\$63.00	15%	\$ 53.55
AC-0108	50' Cat6 Shielded Plenum Rated	\$131.00	15%	\$ 111.35
AC-0112	5' Cat6, Non-Plenum - Blue	\$9.80	15%	\$ 8.33
AC-0114	1' Cat6, Non-Plenum - Black	\$8.40	15%	\$ 7.14
AC-0115	50' Cat6, Plenum Rated - Purple	\$46.20	15%	\$ 39.27
AC-0116	35' Cat6, Plenum Rated - Purple	\$35.00	15%	\$ 29.75
AC-0117	15' Cat6, Plenum Rated - Purple	\$21.00	15%	\$ 17.85
AC-0118	1.5' Cat6, Plenum Rated - Purple	\$11.20	15%	\$ 9.52
AC-0119	100' Cat6, Plenum Rated - Purple	\$82.60	15%	\$ 70.21
AC-0121	50' Cat6, Plenum Rated - Yellow	\$49.00	15%	\$ 41.65
AC-0122	50' Cat6, Plenum Rated - Green	\$49.00	15%	\$ 41.65
AC-0123	50' Cat6, Plenum Rated - Orange	\$49.00	15%	\$ 41.65
AC-0124	50' Cat6, Plenum Rated - White	\$49.00	15%	\$ 41.65
AC-0125	3' Cat6, Plenum Rated - Grey	\$11.20	15%	\$ 9.52
AC-0200	50' 3.5 Male to 3.5 Male Plenum Rated - Shielded	\$58.00	15%	\$ 49.30
AC-0201	3' 3.5 Male to 3.5 Male Plenum Rated - Shielded	\$8.40	15%	\$ 7.14

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AC-0202	35' 3.5 Male to 3.5 Male Plenum Rated - Shielded - Low Profi	\$36.40	15%	\$ 30.94
AC-1001	Power Supply, 24V, 2.5A	\$105.00	15%	\$ 89.25
AC-1002	Power Supply, Wall Mount 24VDC 2A	\$110.60	15%	\$ 94.01
AC-1003	15', Plenum Power cable	\$19.60	15%	\$ 16.66
AC-2012	6' High Speed HDMI 28AWG w/ Ferrite Bead	\$9.80	15%	\$ 8.33
AC-2018	DB9 female to Terminal Block Connector	\$32.20	15%	\$ 27.37
AC-2019	3' USB 2.0 A Male/B Male, Black	\$3.64	15%	\$ 3.09
AC-2020	3' High Speed HDMI Cable, 4k, CL2	\$18.20	15%	\$ 15.47
AC-2032	Mic Holder for Handheld (SHH-14) Mic	\$56.00	15%	\$ 47.60
AC-2041	2 RCA M 3.5mm/Stereo F Y adapter	\$9.80	15%	\$ 8.33
AC-2058	6' 3.5 Male to 2 RCA Male Y Adapter	\$8.40	15%	\$ 7.14
AC-2059	1' RJ45 to 3.5MM M/M For Hydra II	\$8.70	15%	\$ 7.40
AC-2061	50' 3.5M/3.5M Right Angle Shielded	\$21.00	15%	\$ 17.85
AC-2067	Sensor, Hydra II Adapter	\$154.00	15%	\$ 130.90
AC-2071	M5 screw & nut for appliance rack	\$8.96	15%	\$ 7.62

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AC-2072	1' Velcro tie Hook & Loop Blk 50lb max	\$21.00	15%	\$ 17.85
AC-2080	Audio Enhancement 1x2 Plenum Ceiling Storage box with punched lid - no camera	\$375.00	15%	\$ 318.75
AC-2082	Wall Box Enclosure XD w/ Decora Cutout, Lock, & Latch	\$195.00	15%	\$ 165.75
AC-2102	SIP Multi-Color Beacon	\$25.00	15%	\$ 21.25
AC-2103	Dolphin Super B Connector	\$0.51	15%	\$ 0.43
AC-2104	EDUCAM-PTZ Audio Wiring Instructions	\$1.00	15%	\$ 0.85
AC-3000	Non-Metallic Classroom Enclosure w/ Keyed Lock and latch	\$195.00	15%	\$ 165.75
AC-3001	Keyed Lock for AE Wall Box	\$40.60	15%	\$ 34.51
AC-3003	Install screws XD Rec & Amp	\$0.20	15%	\$ 0.17
AC-3006	Cart Mount Bracket for BEAM	\$77.00	15%	\$ 65.45
AC-3007	WALL Mount Bracket for BEAM	\$189.00	15%	\$ 160.65
AC-3008	BEAM Vertical Stand	\$259.00	15%	\$ 220.15
AC-3013	Polyester Felt Tape	\$1.05	15%	\$ 0.89
AC-3013	Polyester Felt Tape	\$1.05	15%	\$ 0.89
AC-3052	VIEWpath Blend Safety Cable Kit	\$9.94	15%	\$ 8.45
AC-9001	Enclosed Wall Mount Box KIT	\$195.00	15%	\$ 165.75
AC-9002	Enclosed Wall Box w/ Decora Cutout Kit	\$195.00	15%	\$ 165.75
AM-0013	EPIC Common Zone Amplifier 2 X 300W 70/100V, 2U	\$1,330.00	15%	\$ 1,130.50
AM-0102	CA-60A Classroom Amplifier	\$266.00	15%	\$ 226.10
AM-0102	CA-60A Classroom Amplifier	\$266.00	15%	\$ 226.10
AM-0203	CA-30A Classroom Amplifier	\$154.00	15%	\$ 130.90
AM-0300	GL-300 Classroom Amplifier	\$1,061.60	15%	\$ 902.36
AM-0301	MS-300 Network Interface	\$770.00	15%	\$ 654.50
AM-0500	MS-500 POE Network Classroom Amplifier	\$1,766.80	15%	\$ 1,501.78
AM-1001	EPIC Common Zone Amplifier 2 X 80W 70/100V, 1U HALF-RACK	\$840.00	15%	\$ 714.00
AM-1003	EPIC Common Zone Amplifier 1 X 80W 70/100V, 1U HALF-RACK	\$703.00	15%	\$ 597.55

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AM-1010	EPIC Common Zone Amplifier 1 X 120W 70/100V, 1U HALF-RACK	\$896.00	15%	\$ 761.60
AM-1011	EPIC Common Zone Amplifier 2 X 120W 70/100V, 1U HALF-RACK	\$1,232.00	15%	\$ 1,047.20
AM-1012	EPIC Common Zone Amplifier 1 X 300W 70/100V, 2U	\$1,078.00	15%	\$ 916.30
AM-1013	EPIC Common Zone Amplifier 2 X 300W 70/100V, 2U	\$1,330.00	15%	\$ 1,130.50
AM-8003	MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (K	\$798.00	15%	\$ 678.30
AM-8005	MS-500 - Amplifier + Cat 6 Patch Cable (KIT)	\$1,778.00	15%	\$ 1,511.30
AM-8007	MS-300 2-Way Intercom System (1 Per Room)	\$1,192.80	15%	\$ 1,013.88
AM-9001	CA-60A - Amplifier, Power Supply, & Power Cable with Spade L	\$432.60	15%	\$ 367.71
AM-9002	GL-300 Amplifier & Power Supply Only (KIT)	\$1,203.00	15%	\$ 1,022.55
AM-9004	CA-30 Amplifier & Power Supply Only (KIT)	\$284.20	15%	\$ 241.57
EP-0001	1U Rackmount Appliance for EPIC System	\$4,900.00	15%	\$ 4,165.00
EP-0002	EPIC System Console Mini Processor	\$1,414.00	15%	\$ 1,201.90
EP-0003	22" 1080p 10-Point Multi Touch Screen Monitor	\$630.00	15%	\$ 535.50
EP-0004	EPIC USB Microphone	\$700.00	15%	\$ 595.00
EP-0005	Remote Support Windows License	\$350.00	15%	\$ 297.50
EP-0006	EPIC Admin Manual and User Guides	\$35.00	15%	\$ 29.75
EP-0007	Keyboard for EPIC System	\$29.40	15%	\$ 24.99
EP-0008	Audio Enhancement EPIC Custom Map Development Fee	\$895.00	15%	\$ 760.75
EP-0009	EPIC System Platform License	\$6,300.00	15%	\$ 5,355.00
EP-0010	SAFE System License (Requires EPIC System Platform License)	\$4,980.00	15%	\$ 4,233.00
EP-0014	EPIC basic license upgrade	\$3,530.00	15%	\$ 3,000.50
EP-0015	EPIC Appliance Replacement Hard Drive	\$490.00	15%	\$ 416.50
EP-0016	VIEWpath E3 Upgrade to EPIC Appliance	\$2,940.00	15%	\$ 2,499.00
EP-0019	EPIC Experience Course	\$8,260.00	15%	\$ 7,021.00
EP-0020	On-Site EPIC Installation Training	\$3,850.00	15%	\$ 3,272.50
EP-0021	EPIC Head End Install	\$93.00	15%	\$ 79.05
EP-0022	EPIC System - IPB License	\$1,550.00	15%	\$ 1,317.50

Product Code	Product Description	MSRP	AV Discount	AV Price
EP-0023	EPIC District View Software License	\$19,800.00	15%	\$ 16,830.00
EP-0100	EPIC Visual Messaging & IP Clock w/Flashers, Small, 18" long	\$1,393.00	15%	\$ 1,184.05
EP-0101	EPIC Visual Messaging & IP Clock w/Flashers, Large, 28" long	\$1,673.00	15%	\$ 1,422.05

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EP-0102	EPIC Visual Messaging & IP Clock Double Sided w/Universal Mo	\$2,653.00	15%	\$ 2,255.05
EP-0103	EPIC Visual Messaging & Large IP Signboard, Large, 52" long,	\$2,513.00	15%	\$ 2,136.05
EP-8001	EPIC Head End System	\$20,977.16	15%	\$ 17,830.59
EP-8002	EPIC System Front Office Only Console System	\$2,786.70	15%	\$ 2,368.70
EP-8003	EPIC Head End Appliance Only Kit	\$4,969.16	15%	\$ 4,223.79
EP-8004	EPIC SAFE Only Head End System (No Boom Mic)	\$18,717.36	15%	\$ 15,909.76
EP-8005	District View Head End System	\$27,562.16	15%	\$ 23,427.84
EP-9001	EPIC System Platform Licensing	\$6,685.00	15%	\$ 5,682.25
IN-0006	Decora Double Gang Wall Plate-White	\$8.40	15%	\$ 7.14
IN-0015	Low Voltage Mounting Bracket/Double Gang Cut In Box	\$10.50	15%	\$ 8.93
IR-0601	Infrared Dome Receiver	\$1,442.00	15%	\$ 1,225.70
IR-0602	Sensor EDS-07, Dome Sensor - Ceiling	\$308.00	15%	\$ 261.80
IR-0604	Dome Sensor Coupler, WX,-LC10, AE-DCF	\$82.00	15%	\$ 69.70
IR-0701	Infrared Teardrop, MTD-09, SAFE Enabled - NBL	\$241.00	15%	\$ 204.85
IR-0801	Infrared Handheld	\$241.00	15%	\$ 204.85
IR-5001	Panasonic, Rechargeable AA	\$11.20	15%	\$ 9.52
IR-5011	Charger, Microphone, AEBC-16	\$56.00	15%	\$ 47.60
IR-9002	Dome Sensor with cable	\$397.00	15%	\$ 337.45
IR-9025	Microphone Micro Teardrop Kit	\$314.64	15%	\$ 267.44
IR-9050	Microphone Micro Handheld Kit - includes Handheld Mic and 1	\$292.24	15%	\$ 248.40
NE-0003	Wall Plate, CA-30, WPA-03	\$196.00	15%	\$ 166.60
NE-0006	Wall Plate, WPA-501, Ambient Mic, w/Decora Plate - Purple CA	\$77.00	15%	\$ 65.45
NE-0006	Wall Plate, WPA-501, Ambient Mic, w/Decora Plate - Purple CA	\$77.00	15%	\$ 65.45
NE-0007	Wall Plate, WPA-502, PTT & Emergency Buttons w/ Ambient Mic,	\$77.00	15%	\$ 65.45
NE-0008	Wall Plate, WPA-504, PTT Button w/ Ambient Mic, Decora Plate	\$77.00	15%	\$ 65.45
NE-0009	Wall Plate, WPA-505, Emergency Button w/ Ambient Mic, Decora	\$77.00	15%	\$ 65.45
NE-0011	Wall Plate, Intercom Ambient Mic with Single Call Button, WP	\$117.00	15%	\$ 99.45

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NE-1001	12 Megapixel Fisheye Camera with Rolling Lens, EduCam360-B	\$2,297.80	15%	\$ 1,953.13
NE-1002	Tile Bridge, EduCam360	\$29.40	15%	\$ 24.99
NE-1003	MicroSD Card for EduCam360	\$107.80	15%	\$ 91.63
NE-1009	4 Megapixel EduCamPTZ IP Camera With Mechanical PTZ and Opti	\$1,304.94	15%	\$ 1,109.20
NE-1031	EDUcam PTZ Mounting Adapter for Wall Mount & Ceiling Extension	\$65.00	15%	\$ 55.25
NE-1033	EDUCAM Wall Mount Bracket (Requires the NE-1031)	\$95.00	15%	\$ 80.75
NE-1034	Tile Bridge, EduCam360PTZ	\$29.40	15%	\$ 24.99
NE-1038	VIEWpath Blend Floor Mount & Adjustable Height Stand Assembl	\$256.98	15%	\$ 218.43
NE-1039	VIEWpath Blend Camera and Camera Mount Assembly	\$1,027.66	15%	\$ 873.51

Product Code	Product Description	MSRP	AV Discount	AV Price
NE-1043	Stand Legs Assembly w/ Elephant Feet	\$149.42	15%	\$ 127.01
NE-2002	NVR - 4 HDD - 16 Camera	\$3,920.00	15%	\$ 3,332.00
NE-2003	6TB Surveillance Hard Drive	\$4,704.00	15%	\$ 3,998.40
NE-2003	6TB Surveillance Hard Drive	\$2,352.00	15%	\$ 1,999.20
NE-2011	NVR Manual	\$35.00	15%	\$ 29.75
NE-2012	Audio Enhancement NVR - 8 HDD - 32 Camera NVR (Use Kit NE-8	\$7,840.00	15%	\$ 6,664.00
NE-3000	VIEWpath E3 - Appliance Head End License	\$2,100.00	15%	\$ 1,785.00
NE-3001	VIEWpath E3 License - 1 Year License - 1 Per User Required	\$259.00	15%	\$ 220.15
NE-3001	VIEWpath E3 License - 1 Year License - 1 Per User Required	\$259.00	15%	\$ 220.15
NE-8001	NVR System for Continuous Recording (NVR-8000) 8 HDD - 32 Ca	\$12,700.80	15%	\$ 10,795.68
NE-8002	NVR System for Continuous Recording (NVR-4000) 4 HDD - 16 Ca	\$6,428.80	15%	\$ 5,464.48
NE-8101	EduCamPTZ PoE Classroom Camera System	\$1,393.20	15%	\$ 1,184.22
NE-8151	VIEWpath Blend Classroom Audio & Camera System	\$2,977.00	15%	\$ 2,530.45
NE-9050	VIEWpath E3 License 1 Per User Required (1 year license; A	\$259.00	15%	\$ 220.15

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NE-9054	VIEWpath E3 Head End (1 per Campus Required)	\$16,638.16	15%	\$ 14,142.44
NE-9055	VIEWpath E3 Headend Kit – Virtual Server Implementation (1 p	\$8,750.00	15%	\$ 7,437.50
NE-9100	EduCam360 POE Classroom Camera System	\$2,385.20	15%	\$ 2,027.42
PA-0011	2U Utility Shelf, 15" deep, with elongated vent holes	\$105.00	15%	\$ 89.25
PA-0024	Audio Enhancement Smart-UPS 1000VA RM LCD 2U 120V UPS Backup	\$1,310.00	15%	\$ 1,113.50
PA-0041	Barix Barionet 50 Input/Output Module	\$356.00	15%	\$ 302.60
PA-0044	Smart-UPS C Rackmount 2U, 1500VA LCD 120V Backup	\$1,099.00	15%	\$ 934.15
PA-0045	Audio Enhancement UPS Back-up, 6 OUTLET 425VA 120V	\$159.00	15%	\$ 135.15
PA-0055	Line-Level Audio Controlled Relay	\$364.00	15%	\$ 309.40
PA-0074	Wall Plate AE AV Touch Wall Control	\$553.00	15%	\$ 470.05
PA-0076	Transmitter/Wall Plate	\$763.00	15%	\$ 648.55
PA-0079	Receiver - HDMI, VGA + Stereo Audio, USB & ARC to HDMI HDBas	\$763.00	15%	\$ 648.55
PA-0091	Audio Enhancement QC10 Volume Control 70V	\$45.00	15%	\$ 38.25
PA-0095	Enterprise Phone with 2.8-Inch Color Display	\$295.00	15%	\$ 250.75
PA-0141	APC Smart-UPS X 3000VA Rack/Tower LCD 100-127V - 3000 VA/270	\$2,758.00	15%	\$ 2,344.30
PA-0152	XDSolo Speaker Stand	\$67.20	15%	\$ 57.12
PA-0171	6U Portable Rack	\$597.00	15%	\$ 507.45
PA-0215	XD Remote Pairing Button Wallplate - Decora Style with push button and 50' of cable	\$105.00	15%	\$ 89.25
PA-8010	ITC-1 Touch Wall Control Kit	\$665.70	15%	\$ 565.85
PA-9001	AV Connect System	\$1,717.34	15%	\$ 1,459.74
PA-9002	Barix Barionet: 50 Input/output Module	\$486.20	15%	\$ 413.27
SE-0001	Pre-Programming of Network Device	\$48.00	15%	\$ 40.80
SE-0003	Pre-Programming of Network Device	\$195.00	15%	\$ 165.75
SE-0002	Installation Labor per hour	\$93.00	15%	\$ 79.05
SE-0003	Custom Classroom in a Box Pre-Assembly	\$175.00	15%	\$ 148.75
SE-0005	ITC Custom Screen Programming Fee	\$770.00	15%	\$ 654.50

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SE-0006	AE's Appliances- Onsite Programming-Per Day-First Day (Inclu	\$3,500.00	15%	\$ 2,975.00
SE-0007	Professional Development - Per Day (Travel Expenses Not Incl	\$2,100.00	15%	\$ 1,785.00
SE-0008	Programming of Network Appliance per Appliance-Remotely or O	\$2,702.00	15%	\$ 2,296.70
SE-0009	AE's Appliances- Onsite Programming-Per Day- (Travel Expense	\$1,400.00	15%	\$ 1,190.00
SE-0010	Implementation and Planning Services - REMOTE	\$1,595.00	15%	\$ 1,355.75
SE-0012	Installation Lift Rental Fee per day	\$770.00	15%	\$ 654.50
SE-0016	CAD Design, blue prints	\$840.00	15%	\$ 714.00
SE-0018	Installation of Audio System with Ceiling Speakers	\$252.00	15%	\$ 214.20
SE-0019	Installation Re-Install or Move System	\$555.00	15%	\$ 471.75
SE-0021	Installation Programming and Install of MS-1000 SAFE Alert S	\$420.00	15%	\$ 357.00
SE-0022	Installation Programming and Install of Network Camera SAFE	\$420.00	15%	\$ 357.00
SE-0023	Install of Network Devices	\$441.00	15%	\$ 374.85
SE-0024	Engineering & Design Fee	\$2,295.00	15%	\$ 1,950.75
SE-0025	Travel Fee	\$2,310.00	15%	\$ 1,963.50
SE-0029	Commissioning ON-SITE Support Services for First day Include	\$3,850.00	15%	\$ 3,272.50
SE-0031	Commissioning ON-SITE Support Services	\$1,533.00	15%	\$ 1,303.05
SE-0032	Commissioning ON-SITE Support Services for Additional Day	\$1,533.00	15%	\$ 1,303.05
SE-0033	AE's Servers- Onsite Programming-Per Day-First Day (Direct I	\$3,500.00	15%	\$ 2,975.00
SE-0034	AE's Servers- Onsite Programming-Per Day- (Direct Installs)	\$1,393.00	15%	\$ 1,184.05
SE-0035	Installation of Audio System	\$448.00	15%	\$ 380.80
SE-0036	Installation of Audio System and Camera or Network Device	\$602.00	15%	\$ 511.70
SE-0037	Installation of MS-300, Intercom Speaker/Call Button	\$488.00	15%	\$ 414.80
SE-0038	Installation of MS-300 for Common Zone/Paging Amp	\$286.00	15%	\$ 243.10
SE-0039	Installation of Network Drop, not including Patch Panel or S	\$378.00	15%	\$ 321.30
SE-0040	Installation of Additional Network Drop, not including patch	\$247.00	15%	\$ 209.95
SE-0041	Commissioning ON-SITE Support Services per day	\$2,093.00	15%	\$ 1,779.05
SE-0042	Installation of AV Connect	\$139.00	15%	\$ 118.15

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SE-0043	EPIC System Phone Integration	\$1,595.00	15%	\$ 1,355.75
SE-0044	Optional Contingency	\$30,000.00	15%	\$ 25,500.00
SE-0045	Installation of Intercom Classroom	\$541.00	15%	\$ 459.85
SE-0046	Installation of Intercom Classroom and Camera	\$695.00	15%	\$ 590.75
SE-0047	Appliance Programming per Appliance	\$2,545.00	15%	\$ 2,163.25
SE-0048	Cutover of Existing 70V System	\$1,533.00	15%	\$ 1,303.05
SE-0049	Installation of 70V Speakers/Equipment per Hour	\$93.00	15%	\$ 79.05
SE-0051	Installation of Cafetorium/Auditorium Pro Audio	\$3,780.00	15%	\$ 3,213.00
SE-0052	Installation of Additional Ceiling Speaker (1 speaker)	\$31.00	15%	\$ 26.35
SE-0053	Installation of Additional Wall Speaker (1 speaker)	\$47.00	15%	\$ 39.95
SE-0060	Professional Development - First Day (Includes Travel Expens	\$3,995.00	15%	\$ 3,395.75
SE-0065	System Pre Assembly - Basic	\$85.00	15%	\$ 72.25
SE-1065	System Pre-Assembly - Basic	\$85.00	15%	\$ 72.25
SP-0001	CS-12, Ceiling Speaker, Plenum Rated Back Can w/ Tile Bridge	\$105.00	15%	\$ 89.25
SP-0100	Speaker, Wall, WS-09	\$105.00	15%	\$ 89.25
SP-0200	Integrated Flat Panel spkr, Plenum Rated Back Can	\$116.20	15%	\$ 98.77
SP-0300	Ceiling w/70V/100V Transformer, Plenum Rated Back Can	\$98.00	15%	\$ 83.30
SP-0305	Tile Bridge, CS-70V Ceiling Speaker w/70V/100V Transformer	\$14.00	15%	\$ 11.90
SP-1034	Blind Mount Speaker Enclosure 8", back box, 5" deep	\$71.40	15%	\$ 60.69
SP-1036	Audio Enhancement Low Profile Speaker	\$386.00	15%	\$ 328.10
SP-1043	Audio Enhancement Indoor Slanted Steel Speaker Enclosure, White	\$112.00	15%	\$ 95.20
SP-1044	Vandal Resistant Square Surface-Mount Stainless Steel Speaker Enclosure	\$197.00	15%	\$ 167.45
SP-1045	Audio Enhancement Indoor Paging Horn w/Grille	\$225.00	15%	\$ 191.25
SP-1046	Audio Enhancement Outdoor Paging Horn w/Grille	\$222.00	15%	\$ 188.70
SP-9101	CS-12 (1) Ceiling Speaker Kit	\$137.20	15%	\$ 116.62
SP-9102	CS-12 (2) Ceiling Speaker Kit	\$282.80	15%	\$ 240.38
SP-9104	CS-12 (4) Ceiling Speaker Kit	\$492.80	15%	\$ 418.88

Product Code	Product Description	MSRP	AV Discount	AV Price
SP-9151	WS-09 (1) Wall Speaker Kit	\$137.20	15%	\$ 116.62
SP-9152	WS-09 (2) Wall Speaker Kit	\$282.80	15%	\$ 240.38
SP-9154	WS-09 (4) Wall Speaker Kit	\$492.80	15%	\$ 418.88
SP-9201	FS-17 (1) Flat Panel Speaker Kit	\$148.40	15%	\$ 126.14
SP-9202	FS-17 (2) Flat Panel Speaker Kit	\$305.20	15%	\$ 259.42
SP-9204	FS-17 (4) Flat Panel Speaker Kit	\$537.60	15%	\$ 456.96
XD-0601	Sensor, AE Logo, XD Receiver, SRC14	\$546.00	15%	\$ 464.10
XD-0601	Sensor, AE Logo, XD Receiver, SRC14	\$546.00	15%	\$ 464.10
XD-0701	Mic, AE, XD Teardrop, STD14	\$241.00	15%	\$ 204.85
XD-0801	Mic, XD Handheld, SHH14	\$241.00	15%	\$ 204.85
XD-1100	XDSolo kit	\$2,086.00	15%	\$ 1,773.10
XD-1103	Speaker, XDSolo v2, Portable	\$2,086.00	15%	\$ 1,773.10
XD-1110	XDSolo v2, Portable Companion Speaker w/ 50ft Right Angle 3.	\$798.00	15%	\$ 678.30
XD-1110	XDSolo v2, Portable Companion Speaker w/ 50ft Right Angle 3.	\$798.00	15%	\$ 678.30
XD-1212	BEAM Classroom Audio Bar w/Teacher Mic,Battery,Mic Charging	\$1,533.00	15%	\$ 1,303.05
XD-1213	BEAM Classroom Audio Bar System, Vertical Mount Orientation,	\$1,533.00	15%	\$ 1,303.05
XD-1301	BEAM, Classroom Audio System - White - W/ Power Base - w/ Teacher Mic, Battery, & Mic Charger	\$1,393.00	15%	\$ 1,184.05
XD-1401	Mic360 w/ Auto Mute XD Throwable Microphone Ball Mic Not Inc	\$245.00	15%	\$ 208.25
XD-5001	Battery Li-iON Battery Pack, 3.7V 700 mAh 2.6 Wh for XD Mics	\$44.80	15%	\$ 38.08
XD-5011	Charger, Dual USB Wall Mount Charger Block, for XD Mics	\$22.40	15%	\$ 19.04
XD-5021	6' USB 2.0 A Male to Micro-USB B Male	\$6.44	15%	\$ 5.47
XD-8001	Mini Classroom System	\$1,942.48	15%	\$ 1,651.11
XD-8002	Sentinel Classroom System	\$2,877.00	15%	\$ 2,445.45
XD-8003	GL-300 Classroom System	\$2,861.28	15%	\$ 2,432.09
XD-8004	Optimum Classroom System	\$3,622.58	15%	\$ 3,079.19

Product Code	Product Description	MSRP	AV Discount	AV Price
XD-8004DS	Optimum Classroom System - Optimum Classroom-MS-500- XD System - with four CS-12, Ceiling Speaker, Plenum Rated Back Can w/ Tile Bridge, Microphone XD Teardrop Mic Kit, Wall Plate, WPA-502, PTT & Emergency Buttons w/ Ambient Mic, Decora Plate	\$3,623.00	15%	\$ 3,079.55
XD-8050	AE Amp XD Upgrade System (IR to XD Upgrade)	\$1,165.48	15%	\$ 990.66
XD-8051	XD Receiver System (XD Recv to any Amplifier)	\$1,442.98	15%	\$ 1,226.53
XD-8100	XD Solo System	\$2,378.24	15%	\$ 2,021.50
XD-8101	XD Solo System With Companion Spkr	\$3,197.24	15%	\$ 2,717.65
XD-8110	BEAM System w/ Cart Mount	\$1,902.24	15%	\$ 1,616.90
XD-8111	BEAM System w/ Wall Mount	\$2,015.29	15%	\$ 1,713.00
XD-8112	BEAM System w/ Vertical Stand	\$2,084.24	15%	\$ 1,771.60
XD-9001	XD Receiver w 3' cat6 kit	\$558.60	15%	\$ 474.81
XD-9002	BEAM - CART Mount - Teacher Mic Only (KIT)	\$1,610.00	15%	\$ 1,368.50
XD-9003	BEAM - WALL Mount - Teacher Mic Only (KIT)	\$1,723.05	15%	\$ 1,464.59
XD-9004	BEAM - Vertical Stand - Teacher Mic Only	\$1,792.00	15%	\$ 1,523.20
XD-9004	BEAM - Vertical Stand - Teacher Mic Only	\$1,792.00	15%	\$ 1,523.20
XD-9025	Microphone XD Teardrop Mic Kit	\$314.64	15%	\$ 267.44
XD-9050	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Bat	\$292.24	15%	\$ 248.40
XD-9051	XD Handheld Media Microphone for use with Display on Cart Ki	\$379.04	15%	\$ 322.18
XD-9360	Mic360 Throwable XD Mic Kit	\$559.64	15%	\$ 475.69